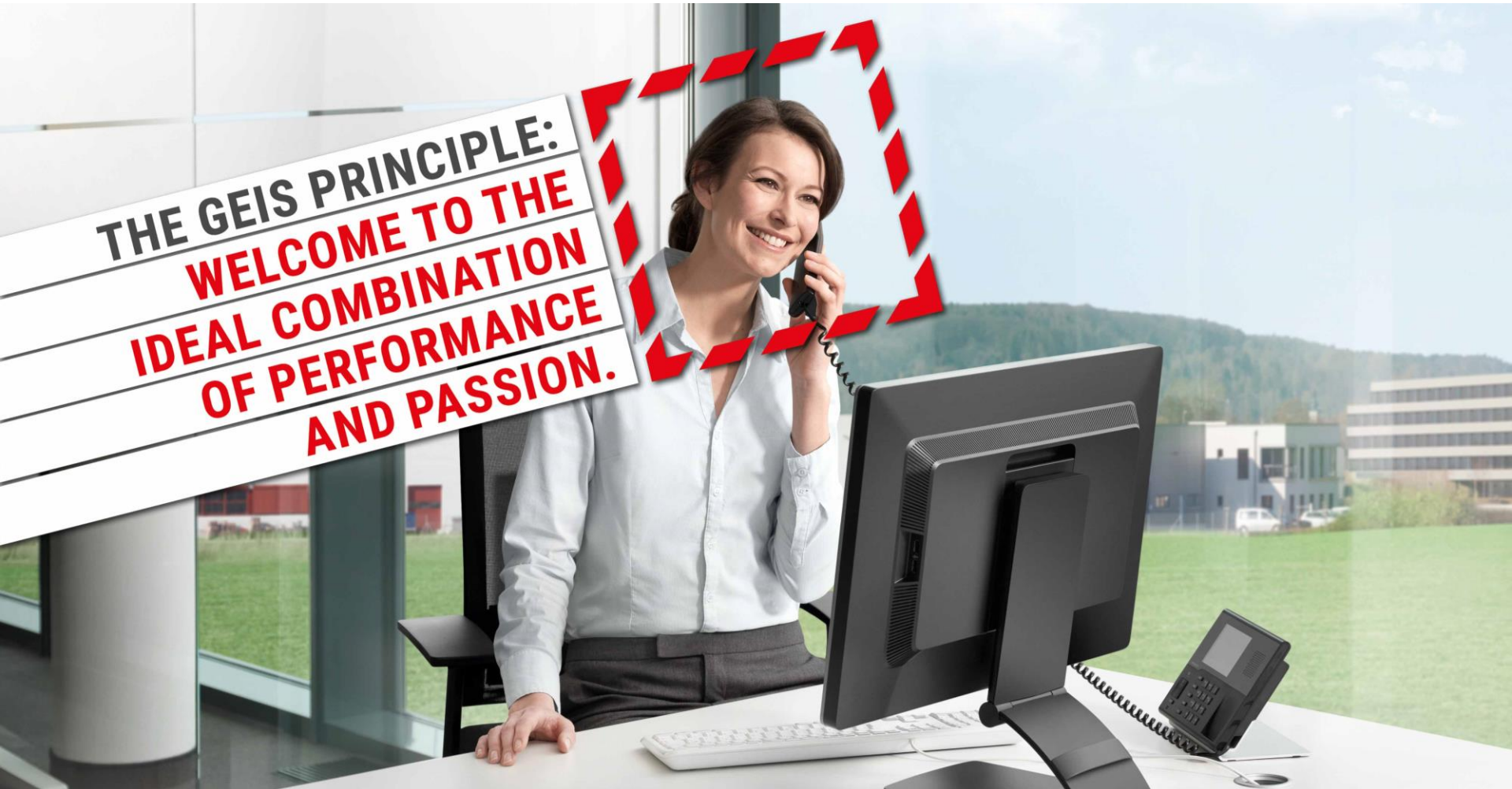


Geis Air + Sea Services.
Aerospace Logistics.



Global Logistics

THE GEIS PRINCIPLE:
WELCOME TO THE
IDEAL COMBINATION
OF PERFORMANCE
AND PASSION.



Agenda.



Global Logistics

1 Airfreight portfolio

2 Aerospace / Time Critical portfolio

3 Time Critical process flow

4 EDI connection

5 Advantages of Geis Air + Sea

Airfreight portfolio.

Regular and special airfreight services.



Global Logistics

REGULAR AIRFREIGHT, DIRECT SERVICES

- Worldwide IATA direct services
- Global door-to-door services
- IATA dangerous goods services
- Guaranteed compliance with high security standards through special services

TIME CRITICAL AIRFREIGHT

- AOG
- NFO
- OBC
- Air (part-) charter

REGULAR AIRFREIGHT, CONSOL SERVICES

- Efficient freight handling through central processing
- Freight capacity through our own annual contracts
- High security standards during freight handling in our warehouses

PROJECT LOGISTICS (AIR,SEA,RAIL,TRUCK)

- Worldwide turnkey projects
- Full/part charter projects
- Solutions for complex heavy-lift loads and over-dimensional project cargo
- Transport concepts for entire industrial plants
- Transport engineering (method statements, risk analysis, installation planning)
- Individual solution

Agenda.



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Global Logistics

Aerospace / Time Critical service portfolio.

In general.

SPEED

- Late pickup and early delivery through short handling times
- Next day delivery, even to remote regions through interconnected transport solutions

COMMUNICATION

- Pro-active status information
- Pre-defined alternative processes in case of unexpected disruptions
- EDI link for data communication purposes
- Routine reporting

RELIABLE NETWORK

- 24/7 operations
- Guaranteed shipping within time-critical partner network worldwide
- Point-to-point network without detours via large hubs including pickup, delivery, and customs clearance

TAILORED PROCESS

- Transportation and routing based on customer needs
- 24/7 availability for the acceptance and booking of all types of time-critical shipping orders

POINT-TO-POINT

- No consolidation
- Immediate, direct, customized
- Priority boarding

EXPERTISE

- Highly-skilled and motivated team
- Extensive know-how and expertise
- Available 24/7/365
- Control Tower

Time Critical service portfolio.

Time Critical products.



Global Logistics





Global Logistics

Aircraft On Ground (AOG) Service.

Spare parts are placed on first available flight.

AOG – Aircraft on Ground services ensures that time & financially sensitive AOG parts are placed on first available flight and arrive without delay

SERVICE

- AOG team available 24/7
- Upgrade shipments from routine to AOG
- Selection of best routing according to the on dock date
- Secure appropriate space with the selected airline or carrier
- Use of first class carriers
- Services adapted to the urgency
- Direct flight priority and priority boarding
- Use of block space agreements
- Continuous improvement plan, with performance review
- Simplified transfer procedure
- Compliant with local regulations

AOG
AIRCRAFT
ON GROUND



Global Logistics

Next Flight Out (NFO) Service.

The fastest way to get freight moved.

SERVICE

- NFO is faster than any other freight forwarding services
- NFO gives the advantages of high speed, but without the need for an On Board Courier or Air Charter
- NFO service guarantees that the routing with the fastest arrival will be chosen
- Offering same-day shipments to and from many locations
- Each shipment is individually monitored to ensure that the shipment will be delivered as quickly as possible

PROCESS

- Locating of nearest airports at origin and destination
- Identifying the optimal flights departing and arriving at these airports
- Immediate collection at supplier side
- Tendering freight and straight delivery to the appointed carrier
- Upon flight arrival, retrieving of shipment and immediate delivery to the consignee



Global Logistics

On Board Courier (OBC) Service.

Maximum speed in combination with highest security.

If a personal delivery is required for an extremely urgent and highly sensitive shipment that requires a personal surveillance we are organizing a “hand carry” and accompany the cargo on board the aircraft and to the final hand over point

SERVICE

- Global coverage
- Specially-trained couriers for the highest quality standards
- All couriers equipped with visas required worldwide
- Personal pick-up and delivery
- Own tracking system for OBC shipments
- Handling of all organizational and regulatory procedures (e.g. fully compliant to customs regulations and immigration requirements, etc.)

Air freight charter.

Tailor-made charter solutions for individual needs.



Global Logistics

SERVICE

- We analyze the best route including airport of origin and destination
- Selection of the right and most economical cargo aircraft for our customer requirements
- Organization of part-charter for ad hoc, peak season and project cargo



Agenda.



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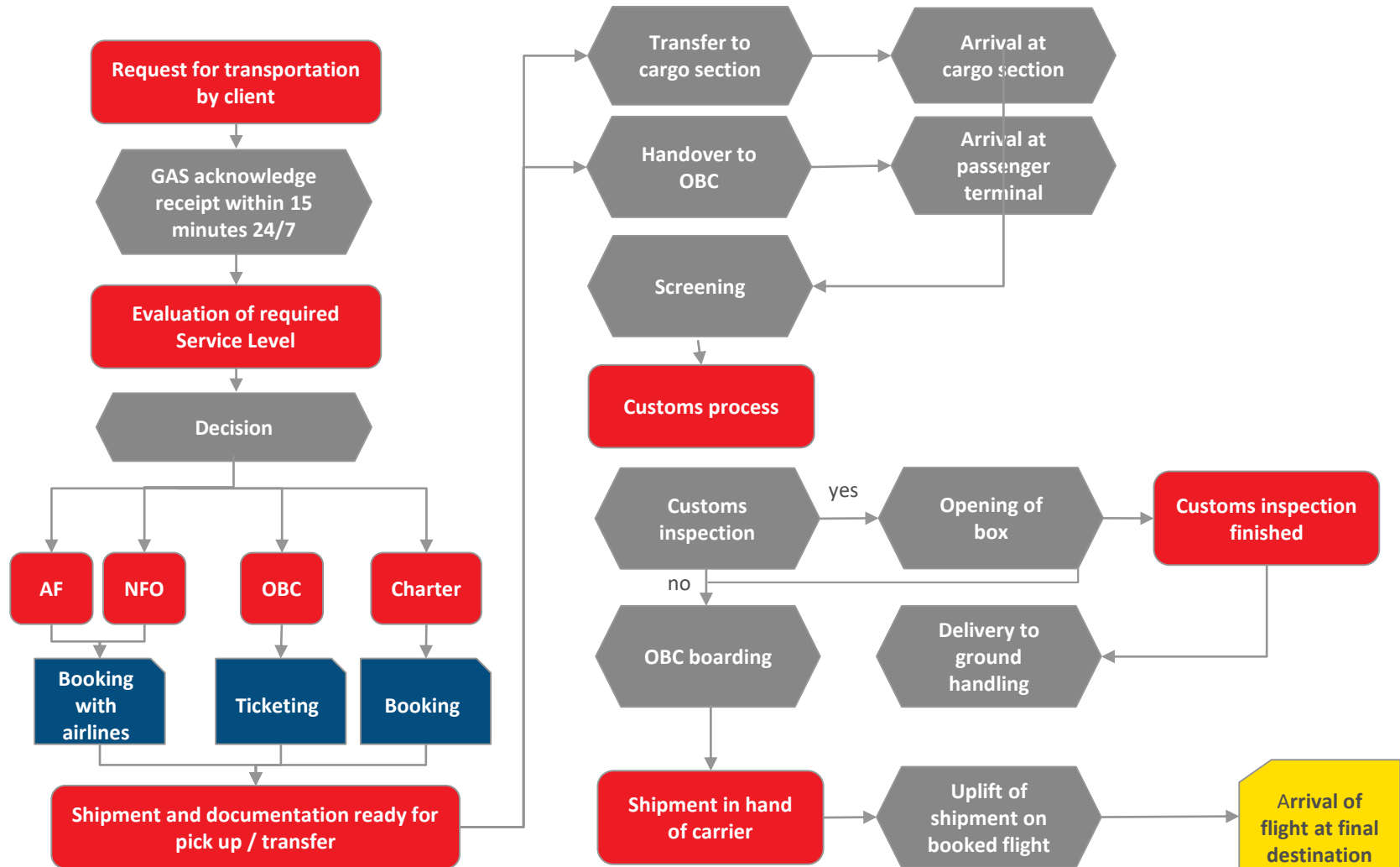
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Global Logistics

Time Critical. 24/7 process flow.



Agenda.



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Global Logistics

EDI Connection.

Data exchange and track & trace.

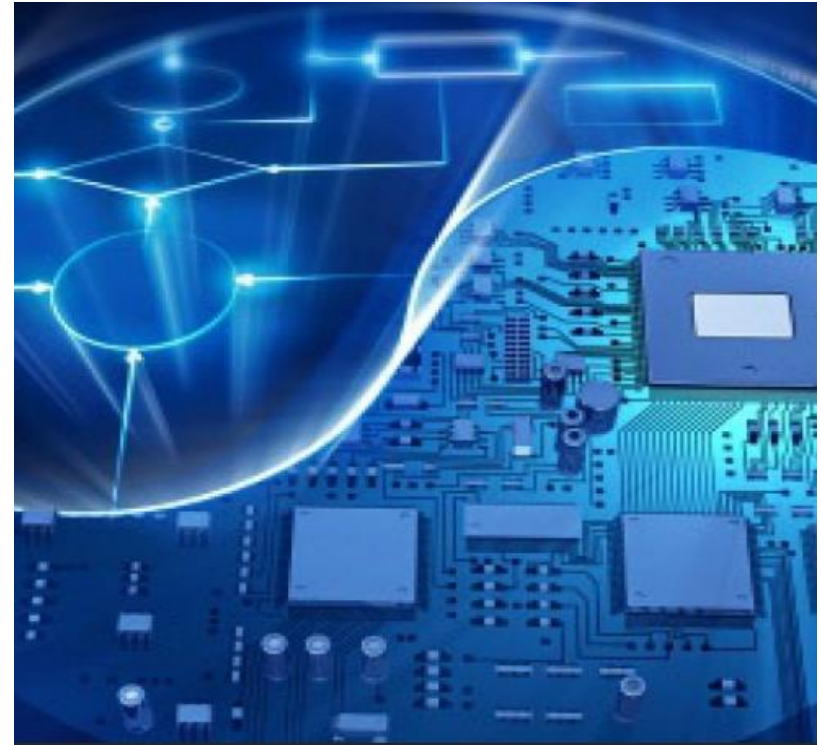
SERVICE

ONLINE DATA EXCHANGE

- Online data exchange according to industry standard.
- Data transparency due to real time tracking
- Monthly milestone reporting
- Creation of exceptions reports

TRACK & TRACE

- Seamless track & trace via internet and customized to individual requests of our customers
- Web-based visibility of shipment order in real-time
- Pro-active information in case of irregularities
- In-time information exchange with our customers and partners



Agenda.



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Global Logistics

Advantages of Geis Air + Sea Services.

Time Critical services.

Air + Sea Services

Dedicated time critical specialists and competence centers around the world with **global coverage and local expertise**

Strategic time critical desks in Hamburg offering **worldwide 24/7 coverage** including **Control Tower** set up with **single point of contact** and billing

Ability to deliver **tailor-made and innovative solutions** to our customers and exceed expectations

Time definite multimodal transport services for highly specialized, time critical door-to-door delivery

More than **30 years of experience** in the time critical vertical market



Global Logistics

Key contacts Aerospace / Time Critical.

We offer you logistics from a single source.



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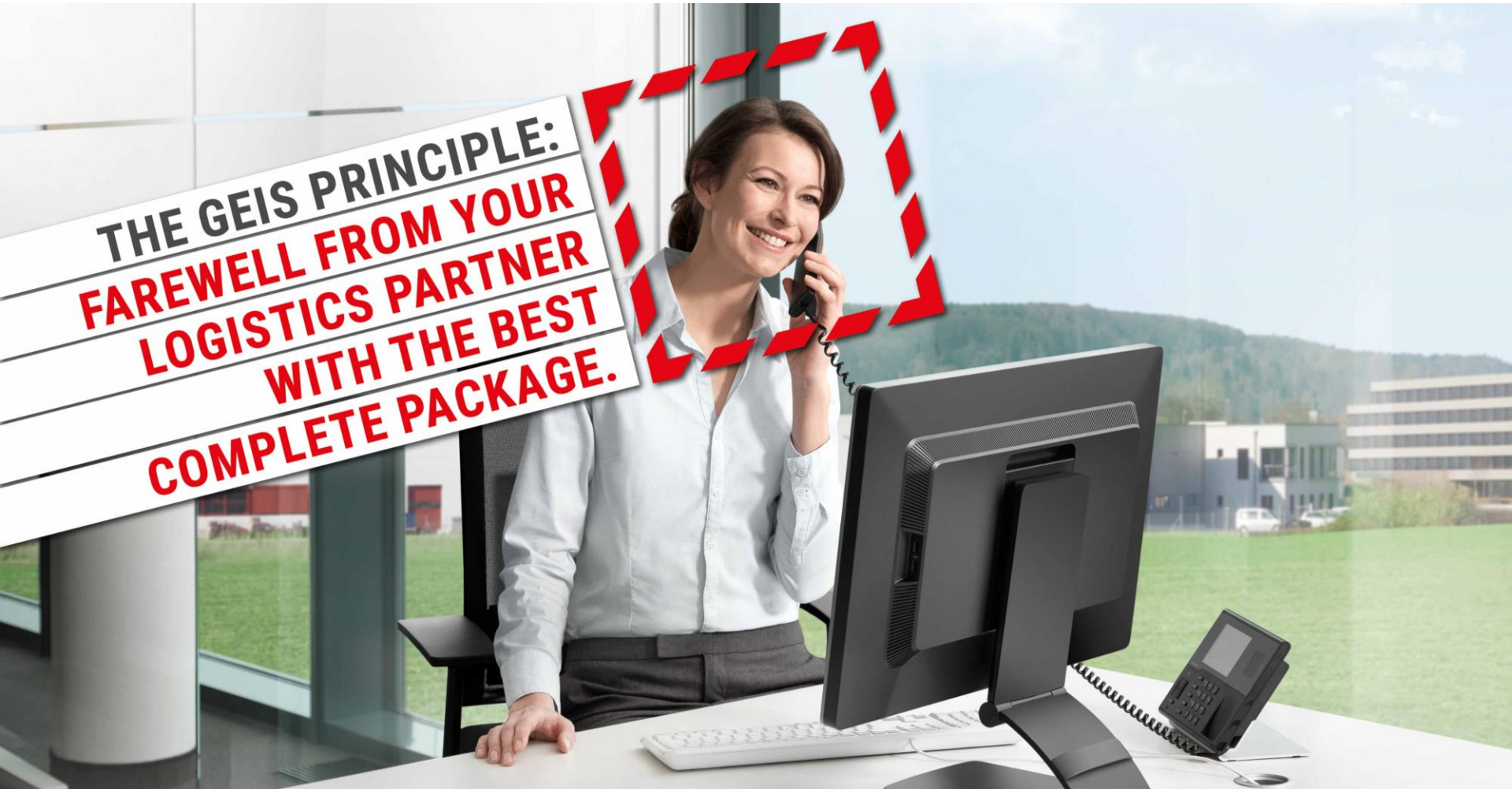
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**THE GEIS PRINCIPLE:
FAREWELL FROM YOUR
LOGISTICS PARTNER
WITH THE BEST
COMPLETE PACKAGE.**