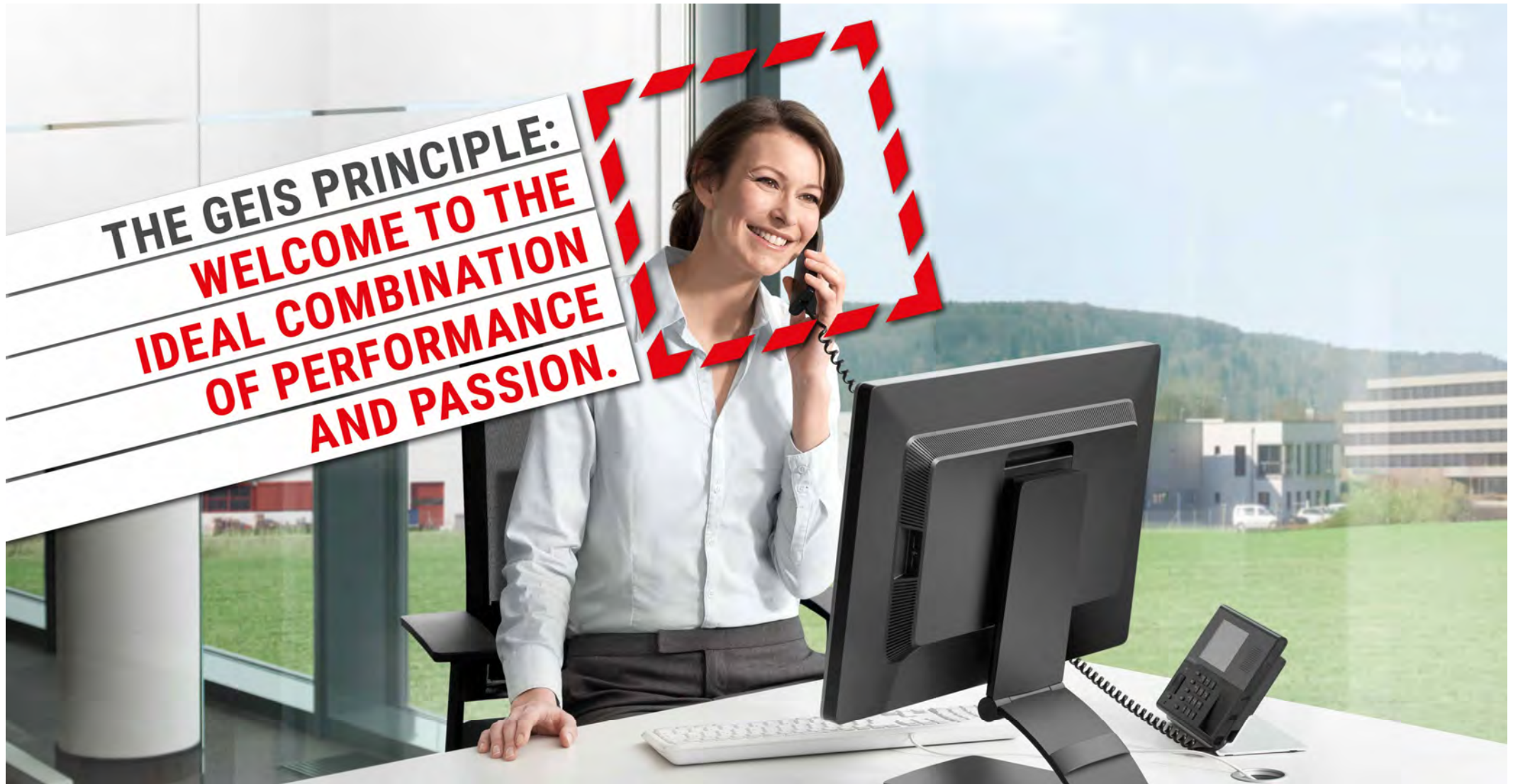


The Geis Group.

Corporate presentation Air + Sea Services.



Global Logistics



**THE GEIS PRINCIPLE:
WELCOME TO THE
IDEAL COMBINATION
OF PERFORMANCE
AND PASSION.**



Global Logistics

The Geis principle.

Geis is the partner with the best complete package.



” We take care to unite values such as drive and vision with concentrated logistics competence. We are traditionally modern.

Hans-Georg Geis, Hans-Wolfgang Geis, Jochen Geis and Wolfgang Geis
(from left to right)

Our philosophy:

- To not only satisfy our customers in individual points, but in all aspects.
- To unite the expertise and performance of a large corporation with the commitment and flexibility of a medium-sized company.



Global Logistics

The Geis Group network.

Geis as a logistics specialist in the centre of Europe.



122
networks
in Europe

840,000 m²
logistics area

192,000 m²
handling area



Global Logistics

The big one in the medium-sized sector.

An overview of our key data.



Staff
6,430
of which 288 are apprentices



Transportation orders
12.1 million



Turnover
1,197.4 million Euros



Vehicles
2,833 trucks / day
(400 own trucks)



Locations
122 locations in Europe
72 are contract logistics locations

Dated 01/01/2021



Transported tonnage
7.1 million tons



Logistics area
840,000 m²

Dated 01/01/2021



Handling area
192,000 m²



Global Logistics

Business fields and services.

From individual services to complex projects.



ROAD SERVICES

- General cargo
- Part and full loads
- Courier and express services
- Automotive
- Procurement and regional forwarding
- Project forwarding in the healthcare sector



AIR + SEA SERVICES

- IATA direct transportation and consolidated services
- Part and full charter projects
- FCL and LCL transportation
- Combined transportation (Sea/Air)
- Rail transportation from and to Asia
- Worldwide project management



LOGISTICS SERVICES

- Warehousing and spare parts logistics
- Production supplies
- Assembly and technical services
- Special packaging
- Industrial plant logistics

IT solutions

- Individual and specific software and system solutions according to customer requirements
- IT performance through own and innovative IT architecture
- Flexible process optimization through agile data management
- Real-time alerts through multi-level IT security concepts



Global Logistics

Our business fields and services.

Overview of Geis Air + Sea services.





Global Logistics

Our business fields and services.

Overview of Geis Air + Sea Services.

Air Freight

- Worldwide direct transportation and own consolidated service to/from all major gateways
- Global door-to-door service including cross-trade handling
- Part and full charter projects

Sea Freight

- Consolidated containers (LCL) and full containers (FCL) – shipment to/from all major gateways
- Combined transport (Sea/Air and Air/Sea) and conventional loading

Rail Transportation

- International rail transportation inbound/outbound Asia

Project Logistics

- Worldwide project management (turnkey projects)



AIR + SEA SERVICES

IT solutions

- Electronic customs clearance (AES, Dakosy) and electronic document management
- EDI interfaces (IFTMIN, IFTSTA) and implementation of common industry standards
- Reporting on the basis of individual KPI and creation of exceptions reports
- Security scanning and compliance checks



Global Logistics

Air + Sea services.

Data & facts - Germany.

	Staff 167
	Locations 8
	Turnover 146 Mio. EUR
	Transport orders 44.000
	Transported tonnage airfreight 13.000
	Transported sea freight 33.600 TEU / LCL 235.500 cbm



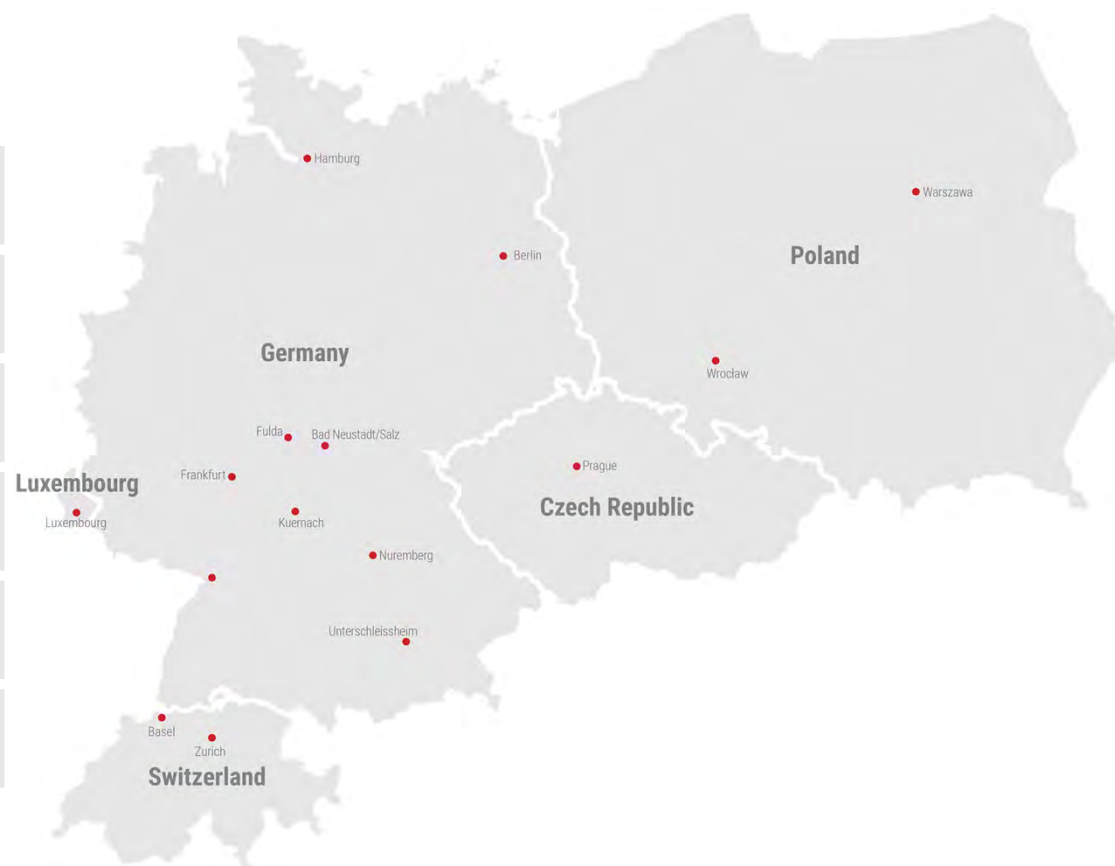


Global Logistics

Air + Sea services.

Data & facts - Europe.

	Staff 265
	Locations 14
	Turnover 220 Mio. EUR
	Transport orders 63.000
	Transported tonnage airfreight 18.500 t
	Transported sea freight 41.000 TEU / LCL 260.000 cbm



Air + Sea services.

Overview of airfreight services.



SERVICE

DIRECT SERVICE

- IATA direct transportation
- Global door-to-door service
- IATA dangerous goods services
- Guaranteed compliance with high security standards through special services



CONSOL SERVICE

- Efficient freight handling through central processing
- Freight capacity through our own annual contracts
- High security standards during freight handling in our warehouses



AIR CARGO SECURITY

- Use of own X-ray machines and use of X-Ray machines through our partner network
- Alternative test methods such as "SPX by EDD"
- Reliability-checked employees (ZÜP)
- Regular trainings i.e. DGR cat. 6, 7, 8 and 12
- Authorized Economic Operator (AEO) and Reg.B



Global Logistics

Air + Sea services.

Overview of airfreight services.

SERVICE

IMPORT HANDLING

- Customs clearance through EDI connections
- Takeover shipments
- Visible control of shipments (i.e. damages)
- Issuing of damage reports
- Final delivery



EXPORT HANDLING

- Receiving shipments in our HUB's or directly at the airlines
- Visible control (i.e. damage)
- Pre-check of DG shipments by trained and authorized staff
- Export customs clearance / export declaration if needed
- Consolidation of shipments
- Build up PSA's and ULD's by our own staff
- Freight transfer to the airline or airline GHA





Global Logistics

Air + Sea services.

Overview of sea freight services.

SERVICE

DIRECT SERVICE

- Long-term contracts with fixed allocations
- FCL services
- Special equipment i.e. RoRo



CONSOL SERVICE

- Own consol container (LCL)
- Fixed allocations with regular departures
- Buyers Consolidation



IN GENERAL

- Own allocations with different freight alliances
- NVOCC
- B2B and B2C
- Worldwide cross-trade
- Intermodal transport
- Pre- and On-forwarding services through our own European network
- Handling of special equipment i.e. reefers, DGR
- Packaging and consolidation in our European warehouses
- Own bonded logistics facilities



Global Logistics

Air + Sea services.

International railway services.



NORTH CORRIDOR (TRANS SIBERIAN ROUTE), 12.900 KM

Chinese Hub: Suzhou / Shilong / Ganzhou / Changchun / Shenyang / Wuhan
Routing: Northeast-China – Siberia – West Russia – Belarus– Poland – Germany (Hamburg, Duisburg)

SOUTH CORRIDOR (NEW SILK ROAD), 10.320 KM

Chinese Hubs: Chengdu / Zhengzhou / Wuhan / Yiwu / Hefei / Xian / Chongqing / Xiamen
Routing: China – Kazakhstan – West Russia – Belarus – Poland – Germany (Hamburg, Duisburg)



Global Logistics

Air + Sea services.

Overview of railway services.

SERVICE

IN GENERAL

- FCL and LCL
- Fixed allocations with regular departures
- Buyers consol service
- DG transportation
- Local customs clearance
- Transport insurance
- High security standards at terminals and along the routes
- Own container tracking through GPS tracker
- LC shipments



WEEKLY DEPARTURES (DOMESTIC AND INTERNATIONAL)

- e.g. via the routes Zhengzhou, Chengdu, Xi'an, Chongqing and many more

CAPACITY

- 41 to 53 x 40 containers per train



Air + Sea services.

Project logistics by Geis project logistics.



Global Logistics



Transport of a mobile opera from Hamburg to Shanghai



Global Logistics

Air + Sea services.

Project logistics by Geis project logistics.

Geis is an expert in international project logistics by all means of transportation

SERVICE

- Worldwide projects
- Full/part charter projects
- Complex heavy-lift loads and over-dimensional project cargo
- Transport concepts for entire industrial plants
- Transport engineering (method statements, risk analysis, installation planning)
- Customized solutions



Global Logistics

Air + Sea services.

Overview of Value added services.

VALUE ADDED SERVICES

- Import/Export customs clearance (Sea/Air)
- Security and X-Ray checks with own staff and machines
- DGR/IMO handling
- Own container (de-)stuffing possibilities
- Customized reports and KPI statistics
- Individual EDI and XML interfaces
- Track + Trace solutions
- POM - System
- Individual logistics consulting for our customers
- Personal one-face to the customer principal

Air + Sea services. Industry verticals.



Global Logistics

INDUSTRY VERTICALS

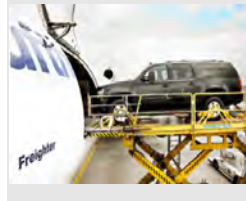
Aerospace +
Time critical



Retail +
Fashion



Automotive



Industry



Consumer
Goods



Food +
Beverage



Pharma





Global Logistics

Business fields and services.

Overview of the Geis road services.





Global Logistics

Our business fields and services.

Overview of Geis road services.

Strong central European presence

- Cooperation with partner network IDS and system partners in Germany
- Geis general cargo in the Czech Republic, Poland and Slovakia
- Comprehensive European network with system partners

National and European scheduled transportation

- Daily guaranteed and deadline transports with fixed departure times
- Comprehensive general cargo and LTL cargo transportation in the partner network B2B and B2C
- Time-phased part and full loads (FTL) – with European planning centers

Project forwarding

- Individual procurement and regional forwarding concepts
- Europe-wide healthcare distribution with placement, installation and shelf-filling



IT solutions

- Modular interfaces to customer systems and customer-specific reporting
- Real-time status tracking up to POD acknowledgement and controls with online scanning and video surveillance
- Automated B2B (Business to Business) and B2C (Business to Consumer) recipient notification



Global Logistics

Whole coverage within the network of IDS.

Transportation services over the whole of Europe.

Express and deadline delivery

ONE DAY: 96% of shipment deliveries within 24 hours

EXPRESS 8/10/12/16: delivery by 8 am, 10 am, midday or 4 pm at the latest

FIXED: delivery the exact day referring to your requirements



ROAD SERVICES

Special service Products

B2C: Private customer delivery, also with 1- to 2-man service

BELOG: Control of your incoming goods shipments

HIGH VALUE: Delivery service with extra monitoring for high-value products

SECURED: Preliminary transportation for secure airfreights

IFS: Certified transport of food (not temperature-controlled)

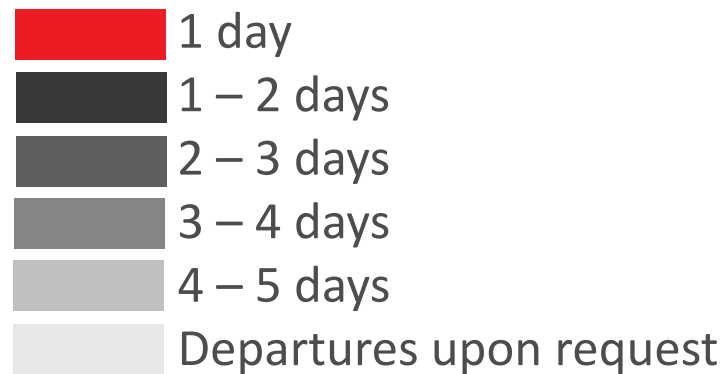


Global Logistics

European general cargo.

Standardized transit times including POD via internet.

Regular delivery times for general cargo house-to-house





Global Logistics

Business fields and services.

Overview of the Geis logistics services.





Global Logistics

Our business fields and services.

Overview of Geis logistics services.

Contract logistics solutions

- Warehousing and spare parts logistics
- E-commerce logistics
- Production supplies and industrial plant logistics
- Assembly and technical services
- Development and manufacturing of special packaging



LOGISTICS SERVICES

Value-added services

- Quality control and returns management
- Customizing and packaging
- Loading equipment management and packaging management
- Order management, monitoring and reporting
- Fulfillment

IT solutions

- Modular, flexible & customized software solutions
- Certified & compatible interfaces, homogeneous & redundant IT infrastructure
- Project management, implementation and process visualization
- Certification ISO/IEC 27001



Global Logistics

Value added services.

Warehousing, order processing, destination services.



Quality / Quantity Control & Inspection

- quality control, tests
- sorting with physical inspectors
- dismissal of faulty goods (pass or fail instructions)
- update ERP System



Labeling

- product customization
- goods confection
- pricing and labeling



Order Preparation

- flexible pick and pack
- multi supplier preparation on production level
- identification / Barcode generating



Global Logistics

Value added services.

Warehousing, order processing, destination services.



Repacking Services

- packaging, re-packaging / Co-Packing
- cross-Docking
- palletizing of goods



Assembling / pick & pack

- multi Supplier Kit Preparation
- product finishing as well as assembling-/disassembling work



Suppliers Management

- control of export documentation, customs services (outbound/inbound)
- cross-Docking, de-consolidation, return management
- disposal or recycling of packaging and products
- shop delivery at final destination with defined time slots



Global Logistics

Our specialties.

Food logistics & Cool chain, DGR, Letter of Credit.



Food logistics & Cool chain

- Deep-frozen products
- Fresh products (meat, dairy, cold cuts, etc.) 2-8 °C
- Sea Food 2-8 °C
- Fruit and vegetables 2-8 °C
- Confectionery and chocolate 15-25 °C



DGR

- Comprehensive logistics of dangerous goods, including explosives
- All UN classes
- DG Advisers
- Packaging in accordance with regulations
- Markering and labelling



Letter of Credit advisory

- Assistance in the preparation of transport documents in accordance with UPC 600
- Advice on the optimization of transport conditions
- Preparation of transport documents in accordance with L/C requirements

Poland - unique gate for Free Ukraine. Aid & Relief logistics.



HUMANITARIAN AID



Reliable supply chain solutions for all relief goods arriving to Europa by air, sea or road

Emergency medical supplies
Door - to - door
Cool chain transport

24/7 control tower located in FRA and Poland

Last mile deliveries to unsteady areas



Air + Sea services.

Worldwide on site with proven partners.



Global Logistics





Global Logistics

Directory Air + Sea offices.

We offer you logistics from a single source.

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We offer you logistics from a single source.

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**THE GEIS PRINCIPLE:
FAREWELL FROM YOUR
LOGISTICS PARTNER
WITH THE BEST
COMPLETE PACKAGE.**