

NUREMBERG

NEW GEIS CAMPUS OFFICIALLY OPENED



CUSTOMER AND STAFF MAGAZINE

OF THE GEIS GROUP

www.geis-group.com

>01.2023

THANK YOU, MARC AUREL GEIS

Far too soon we have lost a member of our family, a successful manager, a good colleague and a friend. On 14 January 2023, Marc Aurel Geis died suddenly and unexpectedly at the age of 55.

e owe an extraordinary amount to Marc Aurel Geis. With his drive, strong personal commitment and sound expertise, he as a co-partner and authorised signatory of our family business successfully managed and shaped the site in Ohrdruf, Thuringia.

Marc Aurel Geis was born on 14 May 1967 in Bad Neustadt. As the son of our Managing Partner Hans-Georg Geis, forwarding and logistics were in his blood from the start. After completing his technical college entrance qualification and basic military service, he completed an apprenticeship as a forwarding agent at Steinle in Schwieberdingen near Stuttgart from 1989 to 1992. He subsequently worked there for more than ten years as a group and project manager in the logistics department. At the same time, he continued his education by training as a Bachelor of Transport Management and Operations from 1993 to 1996.

In 2003, Marc Aurel Geis joined our family business and took over the management of the company site in Ohrdruf. With his

passion and entrepreneurial flair, he drove it forward. Under his

> direction, Ohrdruf won the IDS cargo cooperation quality ranking several times, "his" apprentices achieved top results in the Best Apprentice competition and he championed good causes - by providing free transports, for example. Last but not least, he always had

an open ear for his employees.

Marc Aurel Geis leaves a deep and painful void behind him, both in the family and the company. We will always cherish his memory.

Thanks for everything, Marc!



Hans-Georg Geis, Hans-Wolfgang Geis, Jochen Geis and Wolfgang Geis (from left).

Dear Readers,

It's still difficult for us to talk about it. The sudden loss of our son, brother, nephew and cousin Marc Aurel Geis has saddened us deeply. With his passing, we have lost a much loved family member. However, we will forever carry our memories of Marc deep in our hearts and honour his memory.

Nevertheless, we also need to think about the future. Our main concern is to achieve more sustainability: We want to make our Group climate-neutral by 2040.

On the road to climate neutrality

Step by step we're implementing our MissionZero. Our first photovoltaic system with a capacity of 1.3 megawatts will be installed in Bad Neustadt. In Ebersdorf bei Coburg, we are building our first "green" terminal – the prototype for our sustainable building generation. We now also offer our Carbon Neutral products for air and sea freight. And in Nuremberg, we have put the first e-charging stations into operation.

The charging stations are therefore part of our "Geis Campus" in Nuremberg Freight Village. After the expansion of our Road Services terminal and the construction of two state-of-the-art logistics and technology centres, it has now grown in size to 166,000 square metres. Together with our customers and employees, we have now officially inaugurated the new buildings.

Quality confirmed again

Besides the extensions and new buildings at our sites, we are also continuously optimizing our services. The result is a high quality level, which has once again just been proven in the IDS cargo cooperation's quality comparison: Among all 51 branches, our sites secured the first, second and third places!

For more information on these and other topics, see the following pages. You can also visit and talk to us live at the Transport Logistic trade fair in Munich. We look forward to seeing you at our stand 115/216 in hall A5!

Yours, The Geis family

See you in Munich! Hall A5, stand 115/216

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Our new buildings in Nuremberg were officially inaugurated by Bavaria's Interior Minister Joachim Herrmann (centre) and Managing Partners Hans-Wolfgang Geis, Wolfgang Geis, Hans-Georg Geis and Jochen Geis (from the left).

NEW BUILDINGS IN NUREMBERG OFFICIALLY INAUGURATED

Efficient, sustainable and future-oriented: On 14 October last year, we officially inaugurated our new and expanded buildings in Nuremberg Freight Village. These include the two new logistics and technology centres as well as the large expansion of our forwarding terminal. Our "Geis Campus" in Nuremberg has thus grown to around 166,000 square metres.



OFFICIAL INAUGURATION IN NUREMBERG

fter a two-year pause due to the pandemic, we were finally able to celebrate in Nuremberg and welcome around 250 guests to our new logistics and technology centres in Nuremberg Freight Village. Among them were customers, business partners and honoured guests such as the Bavarian Interior Minister Joachim Herrmann.

During the official remarks, the importance of the expanded Nuremberg site for our Group was emphasised. Words of thanks went to our employees for their great commitment, to the political leaders for the good cooperation and to the planning and construction companies involved for completing the buildings on time.

Dynamism and the courage to change

In his welcoming speech, Joachim Herrmann highlighted our "sensational company development and great success story". He said: "This long-standing Franconian family-owned business is tackling the challenges of today – and tomorrow – with dynamism and the courage to change."

The Bavarian Interior Minister also highlighted the sustainable features of our new properties. For example, we are equipping the roofs of the buildings with high-performance photovoltaic systems as rapidly as possible and have fitted them completely with energy-saving LED lighting as well as roof and facade light strips. "This is forward-looking, especially against the background of the current tense energy situation," said Joachim Herrmann.

In Nuremberg as the largest site within our Group, we want to continue making a big difference for our customers in the future!

Hans-Georg Geis and Wolfgang Geis, Managing Partners

Kärwa" celebration for our employees

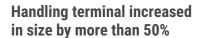
The day after the inauguration ceremony, the "Geis Kärwa" took place for the first time since the end of the pandemic. Our employees at Geis Industrie-Service, Geis Eurocargo and Geis Air + Sea in Nuremberg all celebrated together at the traditional annual employee celebration.

After the drum tapping by the Managing Director of Geis Holding, Dr. Johannes Söllner, the Kärwa celebration got underway with attractions such as the high striker and shooting range as well as the "Querstapler" event, which involves stacking beer crates horizontally, with trophies and prizes for the best-performing teams. Three food trucks with various delicacies stood at the ready for the 300 guests, who danced, laughed and partied to the live music.



Logistics and technology centres inaugurated

The logistics and technology centres, which were officially inaugurated, consist of two separate buildings, each around 15,000 square metres in size. We put the first building into operation two years ago, and the second opened its doors at the beginning of last year. In total, we have invested around 25 million euros in the facilities. Customers include Faber-Castell, Beko Grundig Deutschland and the uvex group.



In order to be optimally equipped for the additional shipment volume, we have already expanded our Nuremberg handling terminal by 5,000 to 14,000 square metres of handling space in advance and created a central forwarding yard with 30,000 square metres of space and a new control centre. Following



We welcomed around 250 guests at the Nuremberg logistics and technology centre.

the expansion, which we also officially celebrated on 14 October, the freight forwarding facility is now one of the largest in the region. "In Nuremberg as the largest site within our Group, we want to continue making a big difference for our customers in the future," say the Managing Partners Hans-Georg Geis and Wolfgang Geis.

Here, Road Services and Logistics Services complement each other perfectly: Our "Geis Campus" in Nuremberg Freight Village encompasses around 166,000 square metres.



BMW GROUP: AN ELECTRIFYING WAREHOUSING PROJECT

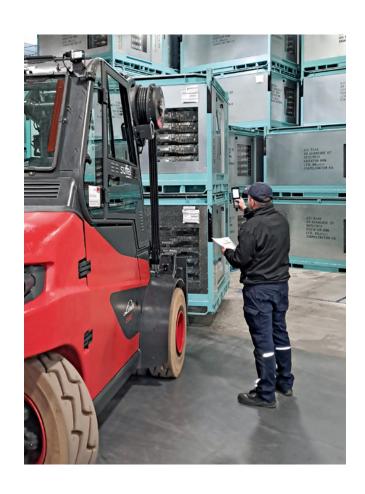
New automotive project successfully launched: Since the start of the year, we have been managing a 20,000-square-metre warehouse for the BMW Group in Regenstauf in the Upper Palatinate. There, everything is about the heart of electric vehicles – battery modules and high-voltage storage.

nnovative and sustainably produced battery cells are the key success factor for individual electromobility. That's why the BMW Group plant in Regensburg has been producing powerful electric vehicles as well as high-performance high-voltage batteries and the necessary components for them.

In the new warehouse in Regenstauf, for us, too, everything revolves around the seminal components. We supply the production facility in Regensburg 20 kilometres away with them, and store the finished high-voltage batteries until they are shipped to other sites.

Only two months until go-live

"The sensitive batteries and cells require special handling – and the logistical tasks, too, are very complex," explains Timo Stephan, Head of Automotive Sales & Operations. "That's why the short implementation time of less than two months between awarding us the contract and go-live was a real challenge."



We had to put the site into operation on the system side, procure the necessary equipment such as five- and eight-tonne forklifts, attract new employees and train them both in the careful handling of the special goods and for the event of an accident.

Smooth project start

Nevertheless, everything went smoothly on start-up on 1 January of this year. "The guarantees for the successful project start were our automotive-experienced planning and management teams as well as our great flexibility," explains Erik Lassen, Managing Director of Geis Industrie-Service. "For example, certain areas were already operational while construction work was still taking place in the hall. We have worked very closely and well with the realestate department of the BMW Group."

Comprehensive tasks

After a multi-stage ramp-up phase, we have been operating at full capacity in three shifts around the clock for a few days now. Our team's



> Professional handling

Steel load carriers are used for the storage and transport of the sensitive high-voltage batteries. In addition, we pay meticulous attention to compliance with all specifications – for example, for fire protection. Thus, storage takes place in precisely defined blocks with strictly limited heights and distances between all of them. These storage specifications also apply to the battery cells.

The BMW Group's high-voltage battery production facility in Regensburg.



on-site activities begin with the receipt of purchased parts and battery cells. We check the receipts for completeness and external damage, take possession of and store the goods. We then pick them on a just-in-time basis for plant supply.

Once the high-voltage batteries are fully assembled, they are picked up from the factory, received by us in Regenstauf and stored until called up by other BMW Group plants and central warehouses. We also take care of the handling and management of empties.

"In total, we expect around 140 truck movements per day during peak times," says Dr. Johannes Söllner, Managing Director of Geis Holding. "This in itself makes clear the enormous scale of the project, which is an electrifying one for us in the true sense of the word. We are delighted that the BMW Group has entrusted us with this responsible task."



Turning one into many: At the end of last year, we made our logistics centre in Seubtendorf, Thuringia, multi-user capable. In order to offer customers an optimal solution, nothing remained the same. Thus, the entire warehouse was turned around 180 degrees – while remaining operational.

he logistics centre, which covers more than 15,000 square metres, is now home to three very different customer projects. Before they could become operational, however, extensive preparations were necessary. "Basically, we turned the hall on its head," says Project Controller Timo Frömming. "In addition to creating a whole new warehouse structure, the on-site project team implemented the run-up with new infrastructure and IT, as well as recruiting additional labour, including training, in just over six weeks."

From automotive ...

The first new addition to the logistics centre is part of our logistics project for an automotive customer. It involves traditional warehouse logistics, which we previously handled entirely in our halls 6 and 7 in Seubtendorf.

Since the start of the year, we have also been handling e-logistics for the specialist trade online





CHARGING STATIONS FOR E-CARS

An important step on our way to climate neutrality: In February, we put our first charging stations for electric vehicles into operation at Nuremberg Freight Village.

store Weinfreunde.de. The logistics centre in Seubtendorf is the central warehouse through which we manage the entire B2C and B2B order processing.

... to smart food

The third logistics project on the site also involves food: For our customer yfood we now take care of the entire logistics in Seubtendorf. The reason for moving from Nuremberg: We need more space for yfood's targeted expansion.

We handle multi-channel logistics for yfood, which manufactures in-trend meal replacement drinks: B2C for online orders and B2B for deliveries to food retailers. Two new automatic carton erectors now facilitate picking using the pickpack method. In addition, our Seubtendorf team assembles displays for retailers, puts together tasting packages for end customers, and handles other value-added services for yfood.

he two dual car charging stations, each with 22 kilowatts of power, were installed at the headquarters of our Logistics Services division in Nuremberg.

Currently they are still supplied with hydropowergenerated electricity from the grid, but once our planned photovoltaic system in Nuremberg is operational, we will supply them with our own self-generated climate-neutral solar power.



NEW BONDED WAREHOUSE FOR SKF

For a few weeks now, we have taken care of part of the warehousing for roller-bearing specialist SKF GmbH. In Röthlein, just outside Schweinfurt, we have set up a bonded warehouse for purchased parts, and supply the nearby SKF plants from it – precisely and reliably.

ith approximately 4,000 employees, Schweinfurt is the largest production site of the globally active SKF Group and the headquarters of the German subsidiary SKF GmbH. We have been providing distribution logistics by truck for the technology company for almost 20 years. Now for the first time, we are implementing a contract logistics solution for the SKF plants in Schweinfurt.

The hub is a newly built logistics terminal in Röthlein, where we have leased four of the six bays on a long-term basis. We use three of them – together measuring around 7,500



The SKF Tower has been a landmark in Schweinfurt since 1962.

square metres – for SKF. The location is ideal: On the one hand, the new building is not far from our sites in Schwebheim, which allows for flexible personnel deployment if required, and on the other, it is ideally located in terms of road connections to Schweinfurt.

"After the ramp-up process during which goods from the SKF were gradually transferred to us, since the end of April all the suppliers have been integrated," explains Site Manager Rainer Krauser.

Our on-site team takes care of wide-ranging tasks – goods receipt, forwarding of direct goods if necessary, paperless storage and retrieval as well as the picking of goods ordered by SKF. We then load them according to defined loading sequences and shuttle them to the plants several times a day on a 40-tonne truck. We also provide value-added services such as seperation, packing and delivering inspection lots to SKF Quality Control or managing returns.

"SKF has known the Geis Group for many years as an absolutely reliable partner for transport solutions," says Marco Weißensel, member of the Geis Management Board. "We also want to live up to this claim in our first logistics project for SKF. I am convinced that we will succeed."



CONSTRUCTION START FOR NEW LOGISTICS TERMINAL IN NAILA

Forwarding oriented logistics for Upper Franconia: On 29 March, we celebrated the construction start of our new logistics terminal in Naila with an official groundbreaking ceremony. The facility will be completed in September and will offer optimal conditions for new and existing customers.

he property is being built in Naila's Kalkofen industrial park on a 56,000-square-metre site. With its logistics area of 10,000 square metres, suitable racking and ten loading bays, the multi-user facility is perfect for contract logistics tasks such as warehousing, order picking, and packing.

Ideal location

Another major advantage of Geis Bischoff Logistics' first own logistics centre is its proximity to the transshipment terminal, which is only 500 metres away. This enables us to offer customers late cut-off times and to feed the goods directly into our daily system transports for the whole of Europe.

Expansion possible at short notice

We are also well prepared for future growth in the Naila region as the site has space for an additional 10,000-square-metre-large logistics facility. We have already prepared the terrain for the expansion, so additional customers will be able to quickly benefit from our logistics services.

TRIPLE SUCCESS

Outstanding success in the IDS quality ranking: In a comparison of all 51 sites of Germany's largest general cargo cooperation, our sites secured first, second and third place.



Three forwarding managers on the winners' podium (from the left): Jörg Krasulsky (Geis Bischoff Logistics Lichtenfels), Manuel Ulbrich (Geis Eurocargo Satteldorf) and Karsten Oehrlein (Hans Geis GmbH Kürnach).

his time, first place went to our team from Geis Eurocargo Satteldorf – after achieving third place last year. Geis Bischoff Logistics Lichtenfels climbed from fourth to second place, while last year's winner, Hans Geis GmbH Kürnach, achieved third place. Rounding off our success was Hans Geis GmbH Bad Neustadt in fifth place. Overall, all of our IDS sites were in the top third of the table.

"Three Geis sites on the winners' podium and a fifth place to boot – that's an almost sensational result," says a delighted Klaus Stäblein, Director Road Germany. "We're very proud of this because it shows that we are consistently working at a high level when it comes to quality. We will not let up in the future and will always offer our customers the best possible performance and quality."

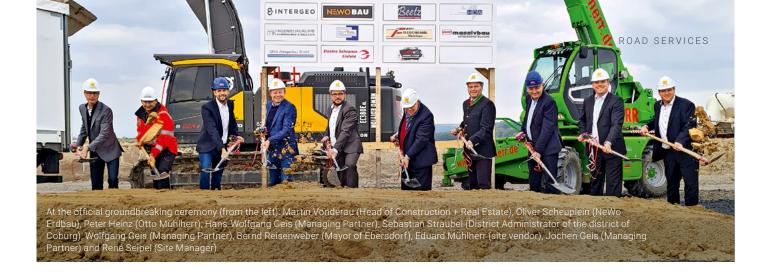
PETER PRUSACZYK NOW MANAGING DIRECTOR

On 1 January of this year, we appointed Peter Prusaczyk, previously Head of Finance and Controlling, as an additional Managing Director of Hans Geis GmbH + Co KG.



Peter Prusaczyk's new position is Managing Director Finance. As Chief Financial Officer (CFO), the 45-year-old will be responsible for the entire commercial side of our Group.

Peter Prusaczyk, a business graduate, has many years of management experience in the logistics industry and joined our company in September 2019 as the successor to our long-standing Head of Finance, Joachim Henneberger.



"GREEN" FREIGHT FORWARDING FOR UPPER FRANCONIA

Sustainable and powerful: In Ebersdorf bei Coburg, we are building our first "green" forwarding terminal. Around 20 million euros will be invested in the state-of-the-art building. It is scheduled to go into operation as early as September.

site next to the A73 highway. In the coming months, a state-of-the-art forwarding terminal with 6,000 square metres of handling space will be built there. We are also building a three-storey office building with around 1,300 square metres of space, as well as a truck wash and service station.

More capacity in the region

The new building will replace Geis Bischoff Logistics' Lichtenfels site, which we took over in April 2019. More than 30 years old, it no longer meets today's requirements and is reaching its capacity limits. "With our branch in Lichtenfels, we have continuously recorded large volume increases since the start three and a half years ago," explains Klaus Stäblein, Director Road Germany. "Ebersdorf is the ideal location for us to create new capacity in the region."

A sustainable new building

The new facility is designed as a "green" terminal in which the focus is on sustainability. It will be built as a timber hybrid structure, with timber roof trusses, a timber facade for the office building and partially greened hall facade.

In addition, the hall roof will be completely equipped with a photovoltaic system, while the office building will have a green roof.

Another special feature are the ten ramp bays for small trucks and sprinters that we are installing in addition to the 68 truck loading gates. This will allow us to handle small consignments and B2C shipments in an optimized way – and takes account of the constantly growing online trade.

In Ebersdorf, we want to exploit the considerable potential of the Upper Franconia economic region and open up new customers and markets with top service and comprehensive solutions.

Hans-Wolfgang Geis and Jochen Geis, Managing Partners



INTERMODAL ON-CARRIAGE CONCEPT

Getting sea freight containers from ports to inland destinations quickly and with pinpoint accuracy is currently no easy task due to disrupted global supply chains. For our customer Kräuter Mix, we are therefore using an intermodal oncarriage concept.

räuter Mix is a medium-sized producer, processor and trader of air-dried herbs, vegetables and spices based in Abtswind, Franconia.

In 70 countries around the globe, the company purchases raw materials, refines them and sells the finished goods as an industrial supplier to customers all over the world.

For more than 20 years, our Road Services division has been handling national and interna-

tional part and full truck loads for Kräuter Mix. For the on-carriage of the more than 1,000 sea freight containers per year, Kräuter Mix now uses the expertise of our Kürnach Air + Sea Services team. This involves the precisely timed delivery of several containers a day from the ports in the north of Germany to the Franconian warehouses.

The core element of our intermodal on-carriage concept is a control tower that monitors volatile ship arrivals, books corresponding capacities with the railway company – and rebooks them if necessary. In this way, we avoid waiting times and ensure on-time delivery.

Now the next optimisation step is planned: "In the future, we will use our own equipment in combined transports to get the containers to the customer even faster on the last mile," explains Site Manager Henry Portisch.



CARBON NEUTRAL NOW ALSO FOR AIR + SEA

We now also offer our Carbon Neutral products, which reduce the carbon footprints of shipments to a minimum, for global air and sea freight.



n the case of sea freight, we work closely with shipping companies and can thus offer our customers the use of modern biofuels or LNG on all routes worldwide. This reduces CO₂ emissions by up to 84 percent. We achieve 100 percent climate neutrality through CO₂ compensation with certified climate protection projects.

For airfreight, we are taking a similar approach – and offer our customers the use of Sustainable Aviation Fuel (SAF) on all freight-only flights. SAF is made from sustainable sources such as biomass and reduces ${\rm CO}_2$ emissions by up to 80 percent. Here, too, we offset the remaining share through climate projects – for the protection of rainforests and the use of hydropower.

Our experts at Geis Air + Sea will be happy to advise and support you in reducing CO_2 emissions. This also applies to minimising empty runs or shipments that could benefit from a change in mode of transport. Contact us for more information.



NEW SITE MANAGER IN FRANKFURT

Since the start of the year, Georgios Kipros has been the new head of our Frankfurt site. The 49-year-old has been at home in the air and sea freight sector for many years and has already worked as Route Manager, Export Manager and Branch Manager. Immediately before joining us, he was Managing Director of a helicopter aviation company.

"I would like to contribute to the continued growth of our site and am looking forward to the exciting tasks this will entail," says Georgios Kipros. "It is important to me that our entire team enjoys what they are doing, because customers perceive this just as positively as our outstanding expertise. And satisfied customers are our ultimate goal."



With a mobile phone collection campaign, we have taken part in the German Sustainability Action Days. We donated our employees' old phones to the German Nature and Biodiversity Conservation Union (NABU), which will use the proceeds to protect bees and bumblebees.

ld mobile phones and tablets are real treasure troves. They contain valuable raw materials such as gold or palladium, which we have recovered by taking part in the collection campaign. In total, well over 250 discarded devices were dropped off at our collection points and donated to NABU for remanufacturing or recycling.

As a thank you, all the donors received a jar of original Geis honey from our beehives in Neu-Isenburg, in keeping with the purpose of the campaign.



A fresh design, more content and the latest technology - this is how our completely modernized website presents itself.

Marcus Wieser, Head of Sustainability (left) hands over the collected

isitors notice it immediately. In addition to the modern design, the website is now more clearly structured. Despite more content, it is easier to use. Our comprehensive industry solutions are now instantly accessible, with shipments able to be tracked and quotes requested from any subpage with just one click. Also new is the separate career section.

Naturally, visitors still have access to established content and features, such as our services, company details and contact info. Another plus: The pages are now displayed optimally on all devices, including on smartphones.



SPORTS BAGS SPONSORED

Our Feuchtwangen site is supporting the youth handball teams of TuS Feuchtwangen and sponsored sports bags for the teams. Site Manager Markus Muser: "Our aim in doing this is to promote enjoyment of the sport and support young local handball players."



ANNIVERSARIES - 25 YEARS WITH US



Melitta Weigert celebrated her first day at Hans Geis GmbH in

Nuremberg on 1 October 1997. Since then, she has been working in the domestic registration department at what is now Geis Eurocargo.



Silke Woggon

started working for Südkraft, now Geis Transport

und Logistik, in Gochsheim on 1 November 1997. There she works in the billing department.



Ingo Klösel

began his apprenticeship as a forwarding merchant

at Südkraft in Nuremberg on 17 November 1997. Now named Geis Eurocargo, he is Division Manager Special Business LTL/FTL.



Wolfgang Aust

joined Hans Geis GmbH in Bad Neustadt as a truck

driver on 1 December 1997. Shortly afterwards, he transferred to the han-

dling area, where he still works today as a warehouse employee.



Jürgen Kuhn

joined Hans Geis GmbH in Bad Neustadt on 12

January 1998 as a state-certified business data processing specialist. Since then he has worked as an IT administrator.



Marko Kulms

has worked as a professional driver since 2

February 1998. He started out at Adler Transport in Naila and, after several transfers of operations, has been driving a 12-tonne truck and undertaking short-haul deliveries for Geis Transport for many years now.



Francisc Bradler

got a taste for logistics from 2 March 1998 on-

wards when he started working temporarily for Hans Geis GmbH in Bad Neustadt. Soon he took on responsibility for the integration of logistics projects and then completed further IT training. Since 2008 he has worked in IT support and project management.



Ingrid Böcklein

started as an assistant to the branch management

at Hans Geis GmbH in Nuremberg on 1 April 1998 and was, among other things, a training officer there. Since joining Geis Industrie-Service in 2004, she has been assistant to the logistics management.



Michael Keller

joined Hans Geis GmbH in Eichenzell on 1 April

1998, and shortly thereafter took over the freight forwarding management. In November 2006, he moved to Geis Eurocargo in Ohrdruf, where he became a freight forwarding manager. He then managed a major road contract in the automotive sector from 2010 to 2015. Since 2015, he has been back in Eichenzell – as Site Manager and an Authorised Signatory.



GEIS: YOUR LOGISTICS PARTNER WITH THE BEST OVERALL PACKAGE

Whether Road Services, Logistics Services or Air + Sea Services – for you we will always find a way. With expertise and reliability, flexibility and passion. Go for the best overall package.







