



Global Logistics

# GEIS TAKES OVER MAJORITY STAKE IN QUEHENBERGER



# TRANS FER

CUSTOMER AND STAFF MAGAZINE  
OF THE GEIS GROUP  
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 Rudolf-Diesel-Ring 24, 97616 Bad Neustadt  
 Phone: +49 (0) 9771 – 603 0  
 Fax: +49 (0) 9771 – 603 109  
 www.geis-group.com  
 Responsible for the content: Management of the Geis Group

### Editorial

STROOMER PR | Concept GmbH  
 Christian Stephan, Christina Stroomer  
 Rellinger Straße 64a, 20257 Hamburg  
 Phone: +49 (0) 40 – 853133 0  
 Fax: +49 (0) 40 – 853133 22  
 E-mail: mail@stroomer.de





Hans-Georg Geis,  
Hans-Wolfgang Geis,  
Jochen Geis  
and Wolfgang Geis (from left).

## Dear Readers,

We're still overwhelmed by how much positive feedback we have received from all sides since our majority acquisition of the Augustin Quehenberger Group! Following this acquisition, by far the largest in our company's history, we have gained six new countries, around 70 additional sites and more than 4,500 additional employees.

We're very pleased that it has worked out, because Quehenberger was and is our absolute preferred candidate. Our ten-year partnership has already shown that we are simply a perfect match. We have similar corporate cultures and our service portfolios and networks complement each other almost perfectly.

### Customers benefit

In addition to its strong home market of Austria, Quehenberger is also particularly well positioned in South-eastern Europe – from Romania to Bulgaria and Croatia to Northern Macedonia. As a result, our customers in 13 countries in Central and South-eastern Europe now benefit from consistently efficient, high-quality, and sustainable solutions.

### More sustainability

Even in the new, significantly larger Geis Group, our goal remains to be climate-neutral by 2040. Whether by using electric trucks or photovoltaic power plants we are systematically implementing our MissionZero, and also taking stock in our new Sustainability Report.

### Efficient innovations

Sustainability and efficiency are also the focus when introducing innovations. The best example is our new automated small parts warehouse. In the AutoStore facility, we can store 90,000 bins in just 2,400 square metres of space – and we do so extremely energy-efficiently.

You can find out more about these and other current topics relating to our company on the following pages. We hope you enjoy reading!

Yours,  
The Geis family

**Best of Both:  
Geis and Quehenberger**



# GEIS TAKES OVER MAJORITY STAKE IN QUEHENBERGER

Perfect match: The Augustin Quehenberger Group is a new and important part of our Group. With effect from 1 January of this year, we have acquired 66 percent of the Austrian internationally-active logistics service provider. A total of around 10,000 employees are now working for our customers at 200 locations in 13 countries.

Signed the contracts (from the left): Rodolphe Schoettel (CFO Quehenberger), Wolfgang Geis and Jochen Geis (Managing Partners Geis), Klaus Hrazdira (COO Quehenberger), Christian Fürstaller (CEO Quehenberger) and Hans-Georg Geis and Hans-Wolfgang Geis (Managing Partners Geis).



**Q**uehenberger is a full-service logistics provider with a focus on Central and South-eastern Europe. With its geographical focus and strengths, the company based in Straßwalchen near Salzburg is a perfect match for us since we operate in related business areas, but predominantly in different markets and countries.

### Unique network

Our customers now have access to one of the densest cross-border networks in Central and South-eastern Europe. It stretches from Luxembourg to the Black Sea and from the Baltic Sea to the Mediterranean. We offer modern, sustainable and efficient solutions along the entire supply chain, covering all service areas from road haulage and contract logistics to air and sea freight. Added to this are sophisticated industry solutions with individually tailored transport and logistics concepts.

### Best of Both – bundled strengths

In line with the motto "Best of Both", our customers will receive even more attractive solutions and services in the future. This is because the best benchmarks are set as standard throughout the entire Group. Customers will also benefit from even more stable and independent supply chains as well as complementary strengths in IT, digitalization and automation.

### Successful team will remain on board

We have acquired a total of 66 percent of the shares in Quehenberger Logistics. The remaining 34 percent will be held by the previous majority owner and CEO Christian Fürstaller.

"Over the past 15 years, Quehenberger has developed rapidly under the leadership of Christian Fürstaller," say Managing Partners Hans-Wolfgang Geis and Jochen Geis. "For us, it was therefore a decisive factor that he remains on board as CEO and shareholder

**With the purchase of our stake in Quehenberger, we have completed by far the largest acquisition in our company's history.**

Hans-Wolfgang Geis and Jochen Geis,  
Managing Partners

together with his successful management team and continue to develop Quehenberger as an independent company."

In addition, all the workplaces and the usual contact persons for customers will remain unchanged throughout the Group.

### Largest acquisition in the company's history

"With the purchase of our stake in Quehenberger, we have completed by far the largest acquisition in our company's history," say Hans-Wolfgang Geis and Jochen Geis in summary. "Our customers now have an even stronger logistics partner at their side. We are financially sound, independent and have fast decision-making channels in our medium-sized company structure. On this basis, we will continue to offer excellent logistics solutions in the future."



# OUR NEW NETWORK

**C**ombined with Quehenberger, we form one of the densest cross-border networks in Central and South-eastern Europe. Our customers benefit from even more stable and independent supply chains as well as complementary strengths in contract logistics, air and sea freight, IT, digitalization and automation as well as sustainability.

**Germany – our home market.**

**Austria – Quehenberger's home market.**

**North Macedonia – Quehenberger is the market leader in contract logistics.**

- Geis & Quehenberger
- Geis
- Quehenberger

# » BEST OF BOTH

**Poland** – here we are one of the market leaders in the road sector with our comprehensive network.



**10,000** employees



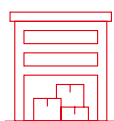
**2 billion**  
euros turnover



**200** locations



**13** countries



**1.8 million m<sup>2</sup>**  
storage and handling area

**Czech Republic** – we are a full-service provider here and combine Road Services, Air + Sea Services and Logistics Services to create the best overall package.

**Slovakia** – here we are the market leader in national general cargo; Quehenberger is one of the leading contract logistics providers.

**Romania** – with over 250,000 square metres of warehouse space, Quehenberger is the market leader.

**Croatia** – Quehenberger is one of the top players.







# QUALITY LOGISTICS IN CENTRAL AND EASTERN EUROPE

**F**rom its headquarters in Straßwalchen, Austria, the Augustin Quehenberger Group has grown strongly in recent years, especially in South-eastern Europe. Quehenberger offers full-service logistics with holistic industry solutions and has been driving digitalization for years. Last but not least, the Q also stands for quality.

Quehenberger has one of the densest networks in South-eastern Europe: Our new daughter company is active everywhere from Austria to Bulgaria and from Poland to North Macedonia. "In Romania, we are the market leader with over 250,000 square metres of warehouse space, and we are also at the forefront in Croatia," explains Quehenberger CEO and co-owner Christian Fürstaller. "The same applies to North Macedonia, where with our 200-strong team we are number one in contract logistics."

## Tailor-made industry solutions

After Austria, Romania is now the most important region for the Quehenberger Group, followed by Slovakia. In both countries, the company is particularly strong in e-commerce for fashion and retail. In addition, Quehenberger also offers

customized solutions and networks to other industries such as tyres, automotive and fast-moving consumer goods.

These industry networks, together with part and full loads, air + ocean, and contract logistics, form the four core business areas. A successful combination: In 2022, Quehenberger grew by 20 percent to a turnover of 648 million euros.

## Digitalization creates efficiency and quality

Quehenberger is deploying digitalization in all areas and along the entire supply chain. Among other things, a customer service portal and a platform for carriers provide full order transparency in real time. "It's about faster, more stable processes and ultimately more efficiency," explains Christian Fürstaller.

Employee development, digitalization and a concentration on specific industries, countries and services all contribute to a high quality level. Christian Fürstaller: "What sets us apart is not least the personal contact with our customers and partners as well as the mutual commitment through business dealings agreed in traditional manner at a personal level."



# ”QUEHENBERGER IS A PERFECT FIT FOR US”

The purchase of two thirds of the Quehenberger Group is by far the largest transaction in our corporate history. Managing Partners Hans-Wolfgang Geis and Jochen Geis talk about the background to the deal.

## How did the transaction come about?

**Hans-Wolfgang Geis:** Our companies have been working together in a strategic cooperation for ten years. We know each other well, hold each other in high regard, have the same spirit and similar corporate cultures. So it was only natural to think about a joint future.

## What does the takeover mean for Geis?

**Jochen Geis:** We have a clear focus on Central and South-eastern Europe and continue to see great growth potential there. Quehenberger is already established in the markets we want to penetrate and complements our network perfectly in geographical terms. We will also benefit from Quehenberger in terms of digitalization – for example, in digital carrier management. We don't have that in this form yet.

## What are the benefits for customers?

**Hans-Wolfgang Geis:** Geis and Quehenberger customers now have access through one company to a significantly larger network covering 13 countries. Even more important are modern, sustainable and efficient transport and logistics solutions along the entire supply chain, to which end all our national companies now make extensive use of digitalization, AI and automation and work to the same high quality and performance standards.

## How will Quehenberger be integrated into the Geis Group?

**Jochen Geis:** Quehenberger remains independent and will continue to be managed by the existing management. The company name is also being retained: Quehenberger is a strong brand in the markets in which it operates, and stands for a young, dynamic company that works very digitally and efficiently. However, it is important to us that it is clear to everyone: Geis and Quehenberger are now under one roof and strategically on the same page.



Jochen Geis (left) and Hans-Wolfgang Geis.

# PHARMACEUTICAL LOGISTICS REORGANIZED

Special IT solutions, GDP certification and a new thermal fleet – our Nuremberg Road Services team has expanded its Healthcare services for our customers in the pharmaceutical industry.

**W**e manage the distribution of Healthcare shipments within a radius of around 250 kilometres around Nuremberg via a separate handling hall," explains Patrick Ortner, Freight Forwarding Manager Service Logistics at Geis Eurocargo Nuremberg. "The shipments consist of highly sensitive pharmaceutical products, which require a high degree of flexibility, cleanliness and quality."

Among other things, strict temperature ranges are prescribed along the entire supply chain and must be documented for each individual shipment. To meet these requirements, we have modernized the handling facility used for this purpose and equipped it with temperature

sensors. In addition, special IT has been implemented for the complete documentation of temperature data and our fleet expanded by nine refrigerated vehicles.

In this way, we deliver the goods safely and reliably to the consignees, including hospitals and pharmacies as well as private individuals. Our all-inclusive package also includes ward deliveries in hospitals and a shelf-stocking service.

"Thanks to our team's comprehensive preparations, the go-live went absolutely smoothly," says Site Manager Christian Philipp. "We're ready to offer our expanded pharmaceutical services to additional customers."

## GDP CERTIFIED

Since May, our Nuremberg pharmaceutical supply chain has been certified according to the European Commission's Good Distribution Practice (GDP) guidelines. This ensures consistent quality management.



Driver Matei Constantin-Danut and his colleagues transport the sensitive pharmaceutical products to the consignees in refrigerated vehicles.



# 30 YEARS FOR MERCEDES-BENZ GROUP – AND COUNTING

For exactly three decades we have been working as a regional forwarder for the Mercedes-Benz Group. Now we have once again agreed to extend our cooperation for another five years.

**T**wo separate contracts have been concluded: Our customers are now Mercedes-Benz AG and Daimler Truck AG, including Daimler Buses – Evobus GmbH. We transport everything from small screws to complete truck cabs from suppliers located in defined areas to the target plants and warehouses.

## Over 500 suppliers

In total, we collect vehicle components from more than 500 suppliers. We transport some of the components as part or full truck loads directly to the production sites, and consolidate the majority of vendor parts at our Eichenzell and Nuremberg handling terminals.

Here, our experienced teams plan and schedule all shipments precisely according to the needs of Mercedes-Benz, Daimler Truck and Daimler

Buses – Evobus. They are delivered in carefully timed windows that are precisely coordinated with the plants, using our own fleet of vehicles as well as long-standing, fixed transport partners.

## More than 1,600 tonnes per day

In this way, we supply 17 Mercedes-Benz sites, five Daimler Truck sites, and two Daimler Buses – Evobus sites plus various external warehouses exactly in time with production. For all three companies, we transport over 1,600 tonnes of vehicle components and empties every day.

"We are very proud of the 30-year collaboration," says Peter Gayer, Head of Automotive Road Germany. "We will use all of our experience and performance capabilities to continue to fully serve each of the three customers."





# CROSS-BORDER TEAMWORK

They are high-quality, efficient and indispensable – the plastic household products from Germany's leading supplier keeper. For precisely one year, we have been transporting the goods produced in Bydgoszcz, Poland, to where they are needed. To achieve this, our teams work together in several countries.

**W**hether folding boxes, laundry baskets or fresh food containers, each day our Geis PL team collects a volume of 100 to 140 loading metres of palletized goods from the Polish plant and distributes them to Germany and other European countries. We serve our own Geis locations as well as partner locations that are responsible for further distribution – in Germany our sites in Naila, Nuremberg and Satteldorf as well as the gateways of the general cargo cooperation IDS in Hanover, Hilden and Berlin.

Our cooperation with IDS is simplified by our new status as an IDS European Partner (see

info box). "We can communicate directly with partners and access all IDS tools," says Thomas Gassmann, who as Managing Director at Geis CZ is responsible for developing our international activities in Central Eastern Europe.

In the future, we want to further promote cross-border and cross-company cooperation. Jörg Rotthowe, Manager Road International, says: "Through our networking strategy, customers benefit from fixed scheduled services with reliable transit times, smooth operations and proactive shipment tracking."



# NEW AREA: LONG, WIDE, HIGH

"Long, wide, high" – the name says it all. In this newly created area, we transport oversized shipments by road and multimodally. The base for this Group-wide offering is Satteldorf.



## ➤ IDS European Partner

Milestone for borderless collaboration: Since May, our national companies in Poland, the Czech Republic and Slovakia have been official European partners of IDS, Germany's largest cargo partnership.

Previously, we worked with the partners on the basis of individual agreements, but now the three countries are fully integrated into the IDS network. This has tangible benefits for our customers, including high transparency through end-to-end tracking & tracing, direct feed-in of shipments, and unified rules and standards.

The team uses, among other things, mega-trailers with a loading height of 3.30 m and a width under tarpaulin of 3.0 m, semi-lowloaders as well as trailers with a tarpaulin drop deck (3.65 m interior height) or coil trough – in some cases with a lifting roof. Open loads with unusual dimensions and weights are also possible. The new service has been well received: "We have already successfully implemented projects for numerous customers – not only in Germany, but also in Scandinavia, France, Great Britain and Spain," says Site Manager Uwe Schleh.



# LOGISTICS PROJECT FOR BUDERUS OFF TO A GOOD START

Whether heat pumps, solar modules or radiators: Since the beginning of April, we have been operating a regional distribution centre for the heating system supplier Buderus at the new Hodenhagen site. Right from the start, we had to cope with a boom in demand for this customer.

The new warehouse is located north of Hanover. From there, we supply heating contractors, construction sites and Buderus handling points in northern Germany with technology for all aspects of heating. Previously, Buderus had organized this via a distribution centre in Hamburg.

That's why we first had to relocate the goods from Hamburg before the project began, and in four days we loaded and unloaded, stored and booked almost 100 truckloads. "Our team handled the move with dedication and commitment," says Erik Lassen, Managing Director of Geis Industrie-Service. "Consequently, we were able to launch as planned on 3 April."





## Complete logistics service

On the approximately 26,000 square metres of logistics space, our team now handles the entire warehousing process – from goods receipt, storage, inventory management, picking and packing to loading the goods.

**We had to perform at top level right from the start, which we managed to do, also thanks to the flexible use of personnel.**

Erik Lassen,  
Managing Director Geis Industrie-Service

This also includes special goods such as heating pipes. "For such long goods, we have created a separate area for optimal handling of them," explains Senior Project Manager Tobias Hebenstreit. "This also applies to the highly sensitive panel radiators, which we handle with extreme care to avoid even the slightest damage. Since they are also stored upright, we have also installed an anti-tip device in the floor level."

Our customer Buderus itself is also active on site – with a returns team that manages returns from its own offices and a separate area.

## Boom successfully mastered

"Just as we started in Hodenhagen, there was a real run on heat pumps and at the same time classic boilers due to the planned building energy law and the subsidies in the heating sector," explains Erik Lassen. "This meant we had to perform at top level right from the start, which we managed to do, also thanks to the flexible use of personnel."

## NEW IN THE MANAGEMENT



Patrick Mense

Marco Weißensel

On 1 April, Patrick Mense and Marco Weißensel joined the management team of our Logistics Services division.

Recently, we welcomed **Patrick Mense** to our Group. The 49-year-old is responsible for one of the two Operations Divisions with various logistics projects in Germany, Hungary and Luxembourg, as well as for the Business Development & Solution Design, Automotive Solutions and Implementation Departments.

Patrick Mense is ideal for these wide-ranging tasks due to his 25 years of experience in logistics management. The business administration graduate has already held various management positions at logistics service providers, most recently as a member of the management team at Loxxess AG.

**Marco Weißensel** is responsible for our second Operations Division with its Germany-wide logistics projects. The 45-year-old has already been with us for 20 years in various management functions and has correspondingly extensive know-how.

The business administration graduate initially managed a logistics site in Würzburg and later on additional sites in Erlangen-Eltersdorf and Offenbach, before becoming a Key Account Manager for new and existing customers in 2013. Most recently, he was responsible for our projects in the Erlangen/Forchheim and Schweinfurt/Gochsheim/Schwebheim and Bad Neustadt regions in his capacity as Logistics Division Manager.



Innovative and sustainable

# AUTOSTORE SMALL PARTS WAREHOUSE

High-tech instead of shelves: At our Logistics and Technology Centre in Forchheim, we have now put an automated small parts warehouse into operation. The AutoStore system speeds up picking and makes it safer and more efficient. We have invested around eight million euros in the automation project.

**T**he innovative system is in use for our long-standing customer, Siemens Healthineers. Up to now, we have been supplying their plant in Erlangen from Forchheim. "In the future, we will also supply Siemens Healthineers' state-of-the-art factory in Forchheim, which went into operation this year, from the AutoStore," explains Marco Weißensel, member of the Geis management team. "We are proud to be making an important contribution to the production of computer tomographs and X-ray systems with our logistics solutions. In particular, by using the AutoStore system, we are able to perfectly adapt logistics processes to the new manufacturing requirements of the future."

### Two separate systems

Strictly speaking, there are two separate systems in two halls. This separation will allow us to be able to react highly flexibly to future developments. Currently, both systems are connected by means of "gateways" through the wall. They thus form a common system for the needs of Siemens Healthineers.

Both AutoStore systems consist of five components:

- The containers, also called the "bins". Each one has external dimensions of 645 x 445 x 335 mm and a load capacity of 30 kg.
- A multitude of robots. They grab the bins, sort them and drive them to the workstations.
- The "Grid". The aluminium frame provides a framework for the stacked bins and serves as a track for the robots.
- The workstations to which the robots deliver the bins. Storage, retrieval and picking take place at these "ports".
- The Control System. It keeps track of everything and combines a command centre, traffic control system and inventory control system in one.

### How the system works

The material flow in the AutoStore system is straightforward: Our employees at the incoming goods ports receive the items, count, weigh and book them and place them in the container provided at the port. Once this bin is filled, after confirmation, the system automatically takes the full bin and brings an empty one. The filled bin is then transported by the robots to a free space and stored. The robots stack up to 16 bins on top of each other.

When a call-off order is received, the robots pick up one bin after the other with the corresponding goods and take them to an outgoing goods port. Our employees take the required material from the bin in the required quantity and after confirmation, the next bin is automatically driven up – until the order has been fully picked.



Whether resistors, capacitors or heat sinks, according to the size of the container, we store small to medium-sized parts for Siemens Healthineers in the facility.



**➤ Sustainable technology**

On our MissionZero to climate neutrality, the sustainability of a solution is a decisive factor as well. The system also scores here through the use of regenerative energies and high energy efficiency. For instance, only minimal lighting is required and the robots recuperate energy when braking.

"The innovative system makes us much more efficient at picking," explains Erik Lassen, Managing Director of Geis Industrie-Service GmbH. "Our customer Siemens Healthineers benefits greatly: We reduce order provision times by up to 70 percent; at the same time, we optimize picking quality because the margin for error has been extremely reduced compared to conventional picking methods."

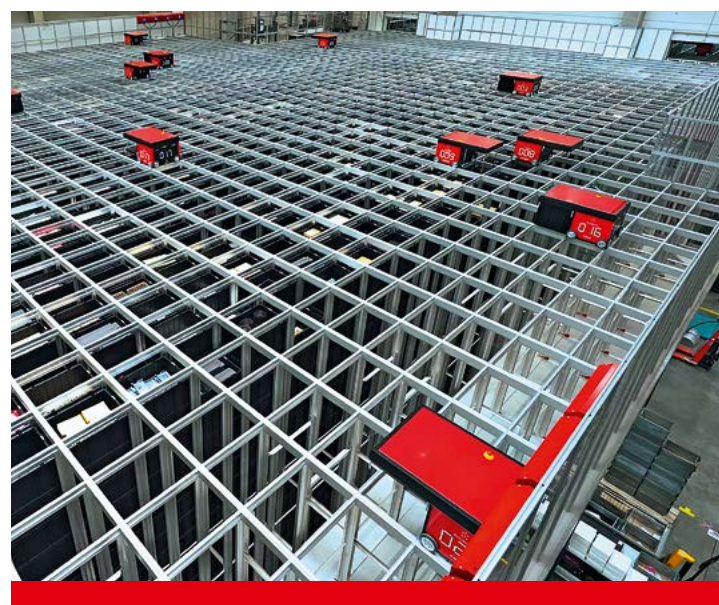
**90,000 bins on 2,400 square metres**

The first expansion stage has been in operation for exactly one year after a five-month construction and set-up period. It consists of five ports and eleven robots that move a total of 20,000 bins, and occupies an area of around 600 square metres. The second expansion stage is three times as large and was ramped up in Q2 of this year. It currently has seven ports, 19 robots and 70,000 bins.

"We have enjoyed a very successful collaboration with Siemens Healthineers for many years," says Dr. Johannes Söllner, Managing Director of Geis Holding. "With this complete restructuring and partial automation, we have achieved a quantum leap in terms of efficiency and flexible growth. This innovative and sustainable solution means that we can optimally integrate ourselves into Siemens Healthineers' expansion and automation strategy."

**With this complete restructuring and partial automation, we have achieved a quantum leap in terms of efficiency and flexible growth. This innovative and sustainable solution means that we can optimally integrate ourselves into Siemens Healthineers.**

Dr. Johannes Söllner  
Managing Director Geis Holding



# NEW SUSTAINABILITY REPORT

Becoming climate-neutral, making optimal use of resources and assuming social responsibility – our goal is to establish a sustainable corporate culture throughout the Geis Group. Our new Sustainability Report for 2022 shows how we implement our sustainability strategy in practice and the successes we have achieved.

**C**limate neutrality plays a key role in the implementation of our sustainability strategy, and we have set ourselves the goal of making our entire Group a climate-neutral company by 2040. In 2022, we already initiated a great deal for this MissionZero: Construction of the prototype of a climate-friendly generation of buildings began, and firm plans were drawn up for photovoltaic systems for climate-neutral power generation and investment in electric vehicles and the corresponding charging stations. The first e-truck is already in use (see page 21).

In the new report, we document our sustainability measures and their results for the first



Our Sustainability Report 2022 is available for download at [www.geis-group.com/en/downloads](http://www.geis-group.com/en/downloads). It's well worth a read!

time for all our national companies in Germany, the Czech Republic, Slovakia, Poland, Hungary, Luxembourg and Switzerland. With this cross-national data, we can implement future measures in an even more targeted manner.



Hans-Wolfgang Geis and Jochen Geis, Managing Partners, say: "Through our commitment to sustainability, we aim to create real value for the environment, our employees and our customers."



# STARTING SHOT FOR PHOTO-VOLTAIC POWER PLANTS

Climate-neutral and independent: In the future, we will produce our own solar power. Three photovoltaic power plants with a total capacity of four megawatts are currently planned or already under construction.

**M**issionZero is a core element of our sustainability strategy. Our goal as a company is to be completely climate-neutral by 2040. "To do this, we also need climate-neutral electricity and therefore invest in our own electricity generation with photovoltaic systems," explain Managing Partners Hans-Wolfgang Geis and Jochen Geis.

## Own requirements completely covered

The first of these systems is currently being installed on the roofs of our forwarding and

logistics terminal in Bad Neustadt. The 1.3 MWp solar power plant generates around 1.3 million kilowatt hours of electricity per year – the equivalent of the annual demand of over 400 households. This not only covers our own requirements for building technology and electric forklifts, but also for electric trucks and cars. We expect to be able to use regenerative solar energy for the first time this year.

The second solar plant will also soon supply green electricity. It is being installed on our newly constructed forwarding terminal in Ebersdorf near Coburg and will produce around 500,000 kilowatt hours of solar energy per year.

## Large plant planned

Our third and largest photovoltaic power plant to date will be built on the two new logistics terminals at our Nuremberg campus next year. The yield will be approximately 2.5 million kilowatt hours of electricity per year.



# FIRST E-TRUCK IN USE

A new milestone on our MissionZero to climate neutrality: Our Satteldorf site is now using an electric truck in its daily operations for the first time – quietly and without local emissions.

**T**he Volvo FH Electric has been in use for us since March. So far, the e-truck has performed very well on medium distances: "The electric vehicle is totally practical for local transport up to 300 kilome-

tres per day," says our Satteldorf Fleet Manager Johann Sokolov. Afterwards it's off to the charging station. With 43 kilowatts of alternating current, the Volvo needs seven hours to recharge, or with 250 kilowatts of direct current, just two hours before the 540-kilowatt-hour battery is full again.

## Completely new driving experience

The driving characteristics are also convincing. "The impressive smoothness makes driving totally relaxed," explains Johann Sokolov. "You try to get more and more range, which motivates forward-thinking and fuel-efficient driving." This in turn makes the electric truck even more sustainable.

## Acceptance by customers

"We have also received a lot of positive feedback from the customers we serve with this eye-catching e-truck," says our Satteldorf Sales Manager Holger Stegmaier. "They are amazed that the large truck is almost silent in operation and are pleased that we're operating cleanly and with zero emissions."



**The electric vehicle is totally practical for local transport up to 300 kilometres per day. The impressive smoothness makes driving totally relaxed.**

Johann Sokolov,  
Fleet Manager Satteldorf

# SWISS RELIEF SUPPLIES BROUGHT TO UKRAINE

Humanitarian aid for Ukraine: On behalf of the Federal Department of Foreign Affairs (FDFA), our Swiss company General Transport brought urgently needed relief supplies to Ukraine.

Following Russia's invasion of Ukraine, international aid deliveries are vital for the survival of the country's population. In Switzerland, the SDC – Swiss Agency for Development and Cooperation handles humanitarian aid on behalf of the FDFA.

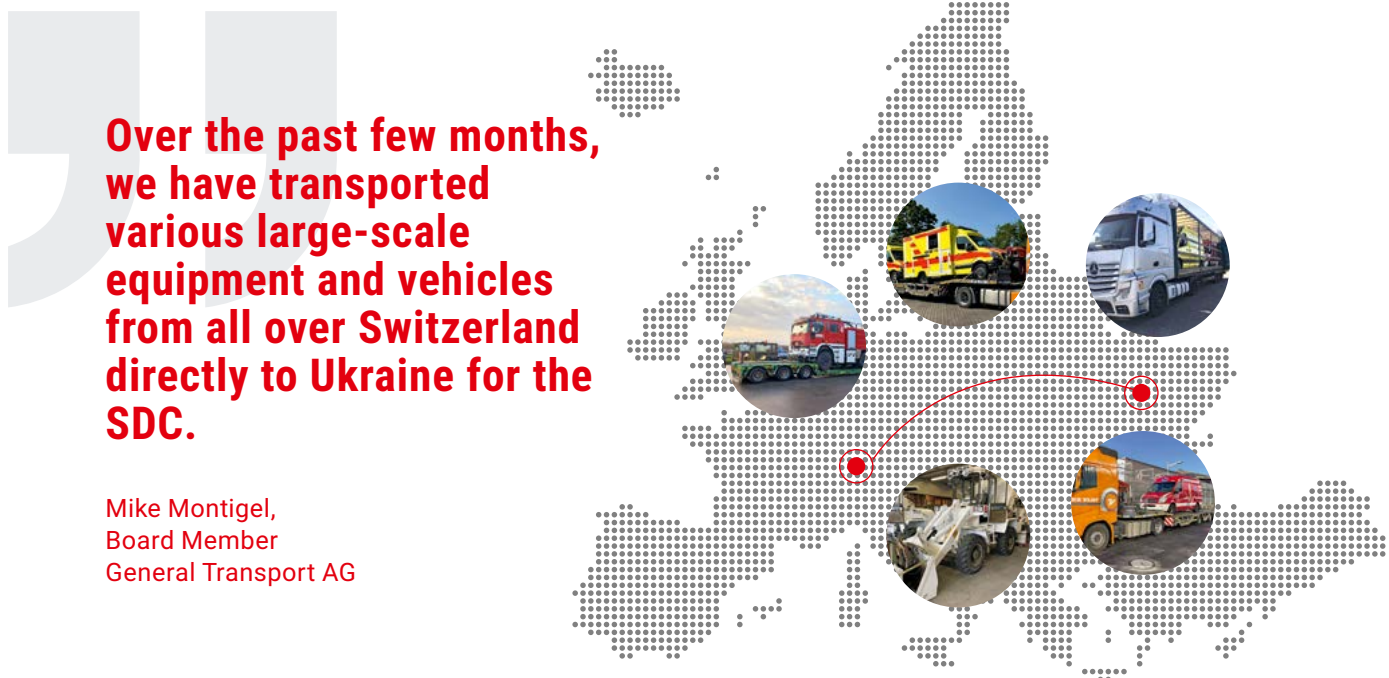
"Over the past few months, we have transported various large-scale equipment and vehicles from all over Switzerland directly to Ukraine for the SDC," says Mike Montigel, Board Member of General Transport AG. Our team have transported complete operations centres in containers, drinking-water treatment plants, field handling equipment and fire trucks to the country to name just a few.

The transportation of ambulances was more complex because they were re-equipped before

delivery to Ukraine. "That happened in the Netherlands," explains Mike Montigel. "We therefore had to bring them there first and temporarily import them, then export them again and deliver them to Ukraine."

We used megatrailers to transport the ambulances. However, since there were no ramps available at either the loading or unloading sites, loading in the Netherlands was carried out with a special lifting vehicle and unloading in Ukraine was done with mobile loading ramps. In this way, we were able to make transports much more cost-efficient than by using traditional semi-low-bed trailers.

Mike Montigel says: "Fast, flexible and efficient, our team delivered SDC relief supplies to where they were urgently needed."



**Over the past few months, we have transported various large-scale equipment and vehicles from all over Switzerland directly to Ukraine for the SDC.**

Mike Montigel,  
Board Member  
General Transport AG

# NEW ADDRESS IN FRANKFURT



Relocation to the most important European hub for global freight logistics: A few months ago, our Frankfurt Air + Sea team moved into a new central airfreight warehouse and state-of-the-art "offices of the future" in CargoCity South at Frankfurt Airport – both under one roof.

**W**hether for import or export, at the new Frankfurt location we take care of our customers' air freight 24/7. In the 10,000-square-metre warehouse, our specialists pick air freight pallets and containers – supported by a modern slave pallet system.

Two X-ray systems, explosives trace detectors, explosives sniffer dogs, video surveillance and other security methods all ensure a highly secure supply chain. The freight can be stored in high bays, strong rooms or refrigerated containers.

Our air freight locations throughout Germany are making use of the new warehouse – for example, for the deconsolidation of consolidated imports and local distribution to end customers throughout Europe.



## HEAVY CARGO TO OMAN

Our Fulda Air + Sea team recently shipped an extraordinary cargo to Oman – pipes weighing a total of 39 tonnes and 18 metres long.

After extensive preparations, the transport operation set off from Lower Saxony. High-capacity Teletrailers were used to transport the goods to Bremerhaven, where they were transferred to MAFI cargo trailers and loaded onto a RoRo ship. Destination: the port of Sohar in Oman.

"Despite a very tight schedule and adverse conditions, we reached the ship on time," says Site Manager Florian Kollmann. "Three weeks later, the shipment reached Oman on schedule safe and sound."





# BEST TRAINING COMPANY

For the third time in a row, we have been named "Germany's Best Logistics Training Company" in the "Best Azubi 2023" competition. We owe this success to the outstanding performance of our apprentices.

**A**round 900 aspiring administrators for forwarding and logistics services took part in the demanding knowledge competition organized by the trade journal VerkehrsRundschau.

## Silver for Leon Eismann

Leon Eismann, who completed his apprenticeship at Hans Geis GmbH + Co KG in Eichenzell, achieved an impressive second place. Bronze went to Anna Tükscher, an apprentice at Geis Air + Sea GmbH in Fulda. Both answered all the questions correctly and were only narrowly beaten in the final play-off.

## Gold for Geis

In total, 49 of our apprentices made it into the top 100. This means we have once again won the company ranking and are in the top ten for the tenth time in succession. Volker Kindler, Head of Personnel Management says: "This great success shows that, when it comes to training, we are supremely positioned at Geis, and this will spur us on to continuously improve our performance."

# WE WELCOME OUR

144 apprentices started their professional careers at our locations in Germany in August and September – more than ever before.

We train the newcomers in nine exciting professions. 55 apprentices began their training as administrators for forwarding and logistics services. 32 are being trained as warehouse specialists, 27 as professional drivers and 17 as specialists for warehouse logistics. In addition, five future office managers, four IT specialists for system integration, two specialists for digitalization management, one IT specialist for application development and one wood mechanic started their training.

In total, 342 trainees are now learning a profession with us. In addition, we support eleven dual students as a training partner. We warmly welcome all young professionals to the Geis Group and wish them every success in their training!



Geis Eurocargo Nuremberg



Geis Air + Sea Nuremberg



Hamburg



Geis Eurocargo Ohrdruf



# NEW APPRENTICES



Bad Neustadt and Salz



Satteldorf



Berlin



Eichenzell



Frankfurt



Fulda



Contract logistics Nuremberg area and Neu-Isenburg



Kürnach



Naila



Gochsheim and Schwebheim



Lichtenfels



Geis Industrie-Service Ohrdruf





# ANNIVERSARY CELEBRATED

Ten years as part of the Geis Group – in Gochsheim we had every reason to celebrate!

**O**n 1 July 2013, we officially took over the Gochsheim, Schwebheim, Schweinfurt site network and renamed it Geis Transport und Logistik GmbH. Precisely ten years later, we celebrated this anniversary with great gusto. The event was attended by employees from the site network as well as colleagues from other branches.

After opening addresses by Managing Partner Wolfgang Geis, Logistics Site Managers Ferdinand Fritsche and Rainer Krauser, and Road Branch Manager Marc Schön, the more than 250 guests at the event held on company

premises tucked into the delicious food and enjoyed the music and exuberant mood. Even a few raindrops couldn't dampen the great atmosphere! We look forward to the next ten years!



## SPONSORSHIP AND AWARD CEREMONY

Promoting logistics talents: By sponsoring a seminar room and awarding the Logistics Prize, we are now cooperating even more closely with Würzburg-Schweinfurt Technical University (THWS).

**A**t THWS's Ledward Campus in Schweinfurt, Room 20.E.32 is now called the "Geis Seminar Room". By sponsoring the room, we are supporting research and teaching and are raising our profile as an attractive employer.

In July for the seventh time, we awarded the Logistics Prize to the best THWS graduates of the logistics courses. The first prize was presented to Tracy Carla Rios Reyes by Erik Lassen, Managing Director of Geis Industrie-Service GmbH. The second and third prizes went to Dana Korzhak and Nick Schuler. All three received certificates and cash prizes.



Prize winners: Tracy Carla Rios Reyes and Nick Schuler (second from the right) with THWS President Prof. Dr. Robert Grebner, Schweinfurt's mayor Sebastian Remelè and Erik Lassen (from the left).



# ANNIVERSARIES



## Klaus Rauch

was hired as a commercial/technical employee at Spedition Weich in Lichtenfels on 1.9.83. At today's Geis Bischoff Logistics, he has been group manager scheduling Western Europe/Benelux since 2006.



## Klaus Trybel

began his apprenticeship as a car mechanic at what is today Geis Transport in Naila on 1.9.83. Here he has been in charge of the workshop and facility management for many years and is a first-aid and fire protection helper as well as a safety officer.



## Sven Worobkewicz

joined Hans Geis GmbH in Bad Neustadt on 1.5.98 as an EDP clerk. Today, he is head of the cloud services department.



## Benny Bopp

joined Reifen-Felgen-Logistik in Philippsburg as a warehouse employee on 4.5.98. At Geis Tyre Warehousing, he is now deputy head of the import department.



## Alexander Moor

joined Reifen-Felgen-Logistik, now Geis Tyre Warehousing, in Philippsburg as a warehouse employee on 4.5.98. There, he is a forklift driver in the export department.



## Ulli Sorg

came to Reifen-Felgen-Logistik in Philippsburg on 4.5.98 as a warehouse employee. At today's Geis Tyre Warehousing, he is a forklift driver in the import department.



## Thu-Ha Nguyen

started working for travel agency Müller + Partner in Berlin on 11.5.98. In 2011, she moved to its sea freight import department, now Geis Air + Sea.



## Helga Dörflinger

started her apprenticeship as a forwarding merchant at Kaltenbach + Weiss in Weil am Rhein on 1.8.98. She then took over responsibility for the site.



## Nicole Larisch

joined Hans Geis GmbH in Bad Neustadt on 1.8.98 as a trainee forwarding merchant. Since 2013, she has worked in the central billing department in the customer billing area.



## Daniel Pacholke

began his training as a forwarding merchant at Müller + Partner in Berlin on 1.8.98. He now works as a truck transport scheduler for Geis Air + Sea.



## Markus Winkler

trained as a forwarding merchant at Südkraft in Nuremberg from 1.8.98. Today, he works for Geis Eurocargo as a group leader in warehouse logistics.



## Andreas Zimmer

began his apprenticeship as a warehouse logistics specialist at Hans Geis GmbH in Bad Neustadt on 1.8.98. Today he is an administrator in the control centre.



## Thomas Wülk

joined Häring in Nuremberg on 3.8.98, having already completed his apprenticeship as a forwarding merchant at Hans Geis GmbH in Bad Neustadt from 1992 onwards. At the company, since renamed Geis Eurocargo, he is responsible for Geis Direkt National as the system transport department manager.



## Bajram Ferizi

was hired as a warehouse employee at Reifen-Felgen-Logistik in Philippsburg on 3.8.98. Today he is a forklift driver in the import department at Geis Tyre Warehousing.



## Ursula Gubser

has been responsible for our personnel management in Switzerland since joining General Transport in Basel on 17.8.98.



## Amirastan Kurbanov

has been working as a caretaker at Hans Geis GmbH in Bad Neustadt since 1.9.98.



## Michael Schürger

joined his family company Max Schürger in Würzburg on 1.9.98, which since 2004 has belonged to Hans Geis GmbH in Kürnach. He is currently division manager Air + Sea and deputy branch manager.



## Natalie Stöcker

started her apprenticeship as a forwarding merchant at Bischoff in Naila on 1.9.98. At the company she is now deputy team leader in the pallet department.



## Britta Triepel

started work as a trainee forwarding merchant at what is now Geis Eurocargo in Nuremberg on 1.9.98. Today, she works in the short-haul scheduling/night-shift department.



## Nina Wirth

began her training as a forwarding merchant at Bischoff in Naila on 1.9.98. Today she works as an administrator in the accounting department.



## Matthias Wolpert

joined Reifen-Felgen-Logistik in Philippsburg as a warehouse employee on 1.9.98. He currently works as a forklift driver in the export department at what is now Geis Tyre Warehousing.



## Peter Siedelmann

started work for Reifen-Felgen-Logistik – now Geis Tyre Warehousing – in Philippsburg on 3.9.98. Currently, he is responsible for inventories and inventory checks.



## Torsten Six

began his training as a forwarding merchant at TSG Thüringer Speditionsgesellschaft in Ohrdruf on 3.9.98. Today he is a group leader at Geis Industrie-Service.



## **GEIS: YOUR LOGISTICS PARTNER WITH THE BEST OVERALL PACKAGE**

Whether Road Services, Logistics Services or Air + Sea Services – for you we will always find a way. With expertise and reliability, flexibility and passion. Go for the best overall package.



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AIR + SEA SERVICES



LOGISTICS SERVICES

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